

### Company profile n.1

**COMPANY NAME: JEWELLERY REVIEW MAGAZINE (RUSSIA) - JOURNALIST** 

ADDRESS: 32ª Horoshevskoye highway, Moscow, 123007

**CITY:** Moscow

**COUNTRY:** Russia

WEBSITE: www.j-r.ru

**DATE OF ESTABLISHMENT: 1998** 

**NUMBER OF EMPLOYEES: 15** 

TURNOVER (2017): -

**GEOGRAPHIC AREAS COVERED:** Russia and CIS

POSITION OF THE DELEGATE ATTENDING THE EVENT: Managing Editor

LANGUAGES SPOKEN BY THE DELEGATE: Russian (SARA' PREVISTO UN INTERPRETE)

☐ Importer	□ Retailer
☐ Wholesaler	☐ Chain stores
☐ Manufacturer-	□ Blogger
□ Distributor	X 🗆 Journalist
☐ Departmental Store	☐ Other (please specify)











PRODUCT PROFILE OF INTEREST

PRODUCT PROFILE OF INTEREST :	
X□ Earrings	Silver □ 800 X□ 925
X□ Bracelets	□Cutlery
X□ Necklaces	□ Trays
X□ Rings	☐ Ornaments in silver
X□ Brooches	Gold □ 9Kt □ 10Kt □ 14Kt □ 18Kt □22Kt □24Kt all
□ Cuff links	X□Jewellery
X□ Pendants	X□ Coral and cammei
X□ Men's Jewellery	☐ Precious stones
X□ Chains in gold, platinum, silver	□ Partially worked jewellery
XD Writing instruments and luxury accessories	X□ Platinum jewellery
X□ Packaging for jewelry and watches	X□ Multi-coloured jewellery
☐ Components for jewelry (clasps, earring butterfly, separators, settings)	X□ Medium jewelry/Fashion jewelry
☐ Concept and prototype, planning/design, 3d modelling	X□ Enamel jewelry
☐ Semi-finished jewelry/ frame, mounting	X□ Jewelry with pearl
☐ Customized products	
☐ Stone-settings/ manufacturing	
□Other (please specify)	

#### **OBJECTIVES OF THE VISIT:**

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X 🗆 Knowledge of the market and trends of the sector	
☐ Renewing contracts or contacts with existing suppliers	
☐ Preliminary meetings and contacts with existing suppliers	
☐ Research for new products and suppliers	
□ Others, please specify	











### Company profile n.2

COMPANY NAME: 5LUX (CHINA) – E COMMERCE PLATFORM

ADDRESS: 8/F, D Block South, Galaxy SOHO, Dongcheng District

**CITY:** Beijing

**COUNTRY:** China

WEBSITE: www.5lux.com

**DATE OF ESTABLISHMENT: 2009** 

**NUMBER OF EMPLOYEES: 98** 

**TURNOVER (2017):** 37.704.000 Euros

**GEOGRAPHIC AREAS COVERED:** Worldwide

**POSITION OF THE DELEGATE ATTENDING THE EVENT: CEO** 

LANGUAGES SPOKEN BY THE DELEGATE: Mandarin, English

#### COMPANY MAIN ACTIVITIES (please tick as applicable):

X □ Importer	X 🗆 Retailer
X 🗆 Wholesaler	☐ Chain stores
☐ Manufacturer-	□ Blogger
☐ Distributor	□ Journalist
☐ Departmental Store	X   Other (please specify)  E-COMMERCE PLATFORM

5LUX (http://www.5LUX.com) was founded on January 1st,2009. It was the first, and by far one of the biggest e-commerce platform in China for high-end luxury and fashion goods.

We have almost 10 years' experience in the import, retail and promotion of luxury, design as well as fashion products, and we have helped overseas brands to create specific marketing and operation strategies in order to fit the Chinese market.











We have worked with numerous fashion brands from Italy. We recognize the huge potential of Italian designs for the Chinese market.

#### **PRODUCT PROFILE OF INTEREST:**

X □ Earrings	Silver □ 800 X□ 925
X □ Bracelets	X □Cutlery
X 🗆 Necklaces	X □ Trays
X □ Rings	X □ Ornaments in silver
X □ Brooches	Gold □ 9Kt □ 10Kt X □ 14Kt X □ 18Kt □22Kt □24K
X □ Cuff links	X□Jewellery
X 🗆 Pendants	X□ Coral and cammei
X ☐ Men's Jewellery	X ☐ Precious stones
X 🗆 Chains in gold, platinum, silver	X 🗆 Partially worked jewellery
X   Writing instruments and luxury accessories	X□ Platinum jewellery
X 🗆 Packaging for jewelry and watches	X ☐ Multi-coloured jewellery
X   Components for jewelry  (clasps, earring butterfly, separators, settings)	X   Medium jewelry/Fashion jewelry
X 🗆 Concept and prototype, planning/de:	X□ Enamel jewelry
3d	
modelling	
X □ Semi-finished jewelry/	X □ Jewelry with pearl
frame, mounting	
X   Customized products	
X 🗆 Stone-settings/ manufacturing	
□Other (please specify)	

**Does your company already use Italian products?** YES. Bulgari, Damiani, Gucci, Fendi, Dolce e Gabbana, Armani, Valentino, Bottega Veneta, Ferragamo...

#### **OBJECTIVES OF THE VISIT:**

We want to visit Made in Piemonte Jewellery 2018 in order to meet more suppliers, seek potential collaboration opportunities, help the suppliers sell their products for maximum profit in China, and secure their brand identity and business success in the Chinese market.











### Company profile n.3

COMPANY NAME: JFW MAGAZINE INTERNATIONAL (NETHERLANDS) - JOURNALIST

**ADDRESS:** PO BOX 4214

CITY: Rotterdam, London

**COUNTRY:** Netherlands, UK

WEBSITE: www.jfwmagazine.com

**DATE OF ESTABLISHMENT:** 1993

**NUMBER OF EMPLOYEES: 20** 

TURNOVER (2017): -

GEOGRAPHIC AREAS COVERED: UK, USA, Asia, Europe

POSITION OF THE DELEGATE ATTENDING THE EVENT: Editor / Publisher

LANGUAGES SPOKEN BY THE DELEGATE: English

☐ Importer	□ Retailer
☐ Wholesaler	☐ Chain stores
☐ Manufacturer-	□ Blogger
☐ Distributor	X 🗆 Journalist
☐ Departmental Store	□ Other (please specify)











#### **PRODUCT PROFILE OF INTEREST:**

□ Earrings	Silver □ 800 X□ 925
☐ Bracelets	□Cutlery
□ Necklaces	□ Trays
☐ Rings	☐ Ornaments in silver
☐ Brooches	Gold □ 9Kt □ 10Kt □ 14Kt □ 18Kt □22Kt □24Kt
□ Cuff links	X □Jewellery
□ Pendants	☐ Coral and cammei
☐ Men's Jewellery	☐ Precious stones
☐ Chains in gold, platinum, silver	□ Partially worked jewellery
☐ Writing instruments and luxury accessories	☐ Platinum jewellery
☐ Packaging for jewelry and watches	☐ Multi-coloured jewellery
☐ Components for jewelry (clasps, earring butterfly, separators, settings)	☐ Medium jewelry/Fashion jewelry
☐ Concept and prototype, planning/design, 3d modelling	□ Enamel jewelry
☐ Semi-finished jewelry/ frame, mounting	☐ Jewelry with pearl
☐ Customized products	
☐ Stone-settings/ manufacturing	
□Other (please specify)	

X 🗆 Knowledge of the market and trends of the sector
☐ Renewing contracts or contacts with existing suppliers
☐ Preliminary meetings and contacts with existing suppliers
☐ Research for new products and suppliers
□ Others, please specify











### Company profile n.4

COMPANY NAME: DARWISH HOLDING (QATAR) - BUYER

ADDRESS: Salwa Street - P.O. BOX 615

CITY: Doha

**COUNTRY:** Qatar

WEBSITE: www.darwishholding.com

**DATE OF ESTABLISHMENT: 1950** 

**NUMBER OF EMPLOYEES: 1000** 

TURNOVER (2017): 2B QAR

**GEOGRAPHIC AREAS COVERED:** Qatar

POSITION OF THE DELEGATE ATTENDING THE EVENT: Jewellery Category Manager

LANGUAGES SPOKEN BY THE DELEGATE: English

☐ Importer	X 🗆 Retailer
X 🗆 Wholesaler	☐ Chain stores
☐ Manufacturer-	□ Blogger
□ Distributor	□ Journalist
□ Departmental Store	□ Other (please specify)











AND INVESTMENT FUNDS 2014/2020

PRODUCT PROFILE OF INTEREST:

**EUROPEAN STRUCTURAL** 

X □ Earrings	Silver □ 800 X□ 925
X 🗆 Bracelets	□Cutlery
X 🗆 Necklaces	☐ Trays
X □ Rings	☐ Ornaments in silver
X □ Brooches	Gold □ 9Kt □ 10Kt □ 14Kt X □ 18Kt □ 22Kt □ 24Kt
X □ Cuff links	X □Jewellery
X 🗆 Pendants	☐ Coral and cammei
X	☐ Precious stones
☐ Chains in gold, platinum, silver	☐ Partially worked jewellery
☐ Writing instruments and luxury accessories	□ Platinum jewellery
☐ Packaging for jewelry and watches	X ☐ Multi-coloured jewellery
Components for jewelry (clasps, earring butterfly, separators, settings)	X □ Medium jewelry/Fashion jewelry
☐ Concept and prototype, planning/design, 3d modelling	□ Enamel jewelry
☐ Semi-finished jewelry/ frame, mounting	☐ Jewelry with pearl
☐ Customized products	
X □ Stone-settings/ manufacturing	
Other (please specify)	
Does your company already use Italian p	roducts? YES. Maserati, Le Bebe, Just Cavalli





 $X \square$  Knowledge of the market and trends of the sector

X □ Research for new products and suppliers □ Others, please specify.....

☐ Renewing contracts or contacts with existing suppliers ☐ Preliminary meetings and contacts with existing suppliers







### Company profile n.5

COMPANY NAME: AL MUFTAH JEWELLERY (QATAR) - BUYER

**ADDRESS:** Al Sadd Street

CITY: Doha

**COUNTRY:** Qatar

**WEBSITE**: <u>www.almuftah.com</u> (jewellery website: <u>link</u>)

**DATE OF ESTABLISHMENT: 1982** 

**NUMBER OF EMPLOYEES: 150** 

TURNOVER (2017): above 300 millions

**GEOGRAPHIC AREAS COVERED:** Qatar & GCC

**POSITION OF THE DELEGATE ATTENDING THE EVENT:** Manager

LANGUAGES SPOKEN BY THE DELEGATE: English, Arabic

X □ Importer	X 🗆 Retailer
☐ Wholesaler	X □ Chain stores
☐ Manufacturer-	□ Blogger
☐ Distributor	☐ Journalist
□ Departmental Store	□ Other (please specify)











#### **PRODUCT PROFILE OF INTEREST:**

X □ Earrings	Silver □ 800 X□ 925
X 🗆 Bracelets	□Cutlery
X 🗆 Necklaces	□ Trays
X □ Rings	☐ Ornaments in silver
X □ Brooches	Gold □ 9K† □ 10K† □ 14K† X □ 18K† □22K† □24K†
X □ Cuff links	X □Jewellery
X 🗆 Pendants	□ Coral and cammei
X   Men's Jewellery	X 🗆 Precious stones
X □ Chains in gold, platinum, silver	☐ Partially worked jewellery
X □ Writing instruments and	□ Platinum jewellery
luxury accessories	
☐ Packaging for jewelry and watches	☐ Multi-coloured jewellery
☐ Components for jewelry (clasps, earring butterfly, separators, settings)	☐ Medium jewelry/Fashion jewelry
☐ Concept and prototype, planning/design, 3d modelling	□ Enamel jewelry
☐ Semi-finished jewelry/ frame, mounting	X □ Jewelry with pearl
☐ Customized products	
☐ Stone-settings/ manufacturing	
Other (please specify)	

Does your company already use Italian products? YES. Giovanni Ferraris.

X 🗆 Knowledge of the market and trends of the sector
X 🗆 Renewing contracts or contacts with existing suppliers
X 🗆 Preliminary meetings and contacts with existing suppliers
X 🗆 Research for new products and suppliers
□ Others, please specify











# Company profile n.6

COMPANY NAME:	SUNG WON YOON	- JEWELRY JOURNAL	(SOUTH KOREA)	) - JOURNALIST
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ADDRESS: LG Xi 104-301 Ichondong, Yongsangu

**CITY:** Seoul

**COUNTRY: South Korea** 

WEBSITE: Please check her Curriculum Vitae at the following link

**DATE OF ESTABLISHMENT: -**

**NUMBER OF EMPLOYEES: -**

TURNOVER (2017): -

**GEOGRAPHIC AREAS COVERED: South Korea** 

POSITION OF THE DELEGATE ATTENDING THE EVENT: President and expert

LANGUAGES SPOKEN BY THE DELEGATE: English, Korean

□ Importer	□ Retailer
☐ Wholesaler	☐ Chain stores
☐ Manufacturer-	□ Blogger
□ Distributor	X 🗆 Journalist
□ Departmental Store	□ Other (please specify)











#### **PRODUCT PROFILE OF INTEREST:**

☐ Earrings	Silver □ 800 X□ 925
□ Bracelets	□Cutlery
□ Necklaces	☐ Trays
□ Rings	☐ Ornaments in silver
☐ Brooches	Gold □ 9Kt □ 10Kt □ 14Kt □ 18Kt □22Kt □24Kt
□ Cuff links	X □Jewellery
☐ Pendants	☐ Coral and cammei
☐ Men's Jewellery	☐ Precious stones
☐ Chains in gold, platinum, silver	□ Partially worked jewellery
☐ Writing instruments and luxury accessories	□ Platinum jewellery
☐ Packaging for jewelry and watches	☐ Multi-coloured jewellery
☐ Components for jewelry (clasps, earring butterfly, separators, settings)	☐ Medium jewelry/Fashion jewelry
☐ Concept and prototype, planning/design, 3d modelling	□ Enamel jewelry
☐ Semi-finished jewelry/ frame, mounting	☐ Jewelry with pearl
☐ Customized products	
☐ Stone-settings/ manufacturing	
□Other (please specify)	

<u> </u>
X 🗆 Knowledge of the market and trends of the sector
☐ Renewing contracts or contacts with existing suppliers
☐ Preliminary meetings and contacts with existing suppliers
☐ Research for new products and suppliers
□ Others, please specify











# Company profile n.7

COMPANY NAME: ROYALTY / OMTIME LTD (ISRAEL) - BUYER

ADDRESS: 48 Haazmaut str.

**CITY:** Yahud

**COUNTRY:** Israel

WEBSITE: www.royalty.me

**DATE OF ESTABLISHMENT: 1983** 

**NUMBER OF EMPLOYEES: 300** 

TURNOVER (2017): -

**GEOGRAPHIC AREAS COVERED: Israel** 

POSITION OF THE DELEGATE ATTENDING THE EVENT: President/Owner + Vice president

LANGUAGES SPOKEN BY THE DELEGATE: English

X □ Importer	□ Retailer
☐ Wholesaler	☐ Chain stores
☐ Manufacturer-	□ Blogger
□ Distributor	□ Journalist
X Departmental Store	□ Other (please specify)











**PRODUCT PROFILE OF INTEREST:** 

AND INVESTMENT FUNDS 2014/2020

X □ Earrings	Silver □ 800 X□ 925
X □ Bracelets	□Cutlery
X 🗆 Necklaces	□ Trays
X □ Rings	☐ Ornaments in silver
☐ Brooches	Gold □ 9K† □ 10K† X □ 14K† □ 18K† □22K† □24K†
□ Cuff links	X □Jewellery
X 🗆 Pendants	X 🗆 Coral and cammei
X ☐ Men's Jewellery	X ☐ Precious stones
X □ Chains in gold, platinum, silver	□ Partially worked jewellery
☐ Writing instruments and luxury accessories	□ Platinum jewellery
X 🗆 Packaging for jewelry and watches	X ☐ Multi-coloured jewellery
☐ Components for jewelry (clasps, earring butterfly, separators, settings)	☐ Medium jewelry/Fashion jewelry
☐ Concept and prototype, planning/design, 3d modelling	□ Enamel jewelry
X □ Semi-finished jewelry/	X □ Jewelry with pearl
frame, mounting	
☐ Customized products	
☐ Stone-settings/ manufacturing	
□Other (please specify)	

**Does your company already use Italian products?** YES. Giante, Punto oro, Gold Art, Prestige, Goldie, Top gold, Iacovone, Nardi, Filk, Mpm, Omega, Art, Richline, PVZ, Quadrofoglio...

X 🗆 Knowledge of the market and trends of the sector	
X 🗆 Renewing contracts or contacts with existing suppliers	
☐ Preliminary meetings and contacts with existing suppliers	
X 🗆 Research for new products and suppliers	
□ Others, please specify	











### Company profile n.8

COMPANY NAME: COSMO BRIDE (CHINA) - JOURNALIST

ADDRESS: 17/F, Trends Building, NO.9 Guanghua Rd., Chaoyang District, 100020

**CITY: Beijing** 

**COUNTRY:** China

WEBSITE: www.ccbride.com

**DATE OF ESTABLISHMENT: -**

**NUMBER OF EMPLOYEES: -**

TURNOVER (2017): -

**GEOGRAPHIC AREAS COVERED: China** 

POSITION OF THE DELEGATE ATTENDING THE EVENT: Senior Fashion Editor

LANGUAGES SPOKEN BY THE DELEGATE: English

☐ Importer	□ Retailer
	_ 110.0
□ Wholesaler	☐ Chain stores
- Wilolosaici	
☐ Manufacturer-	☐ Blogger
□ Mandiacidiei-	
☐ Distributor	X 🗆 Journalist
	V P 10011101131
□ Departmental Store	☐ Other (please specify)
	Differ (piedse specify)











#### **PRODUCT PROFILE OF INTEREST:**

□ Earrings	Silver □ 800 X□ 925
□ Bracelets	□Cutlery □
□ Necklaces	□ Trays
□ Rings	☐ Ornaments in silver
☐ Brooches	Gold 🗆 9Kt 🗆 10Kt 🗆 14Kt 🗀 18Kt 🗀 22Kt 🗀 24Kt
□ Cuff links	X DJewellery
□ Pendants	□ Coral and cammei
☐ Men's Jewellery	☐ Precious stones
☐ Chains in gold, platinum, silver	☐ Partially worked jewellery
☐ Writing instruments and luxury accessories	□ Platinum jewellery
☐ Packaging for jewelry and watches	☐ Multi-coloured jewellery
☐ Components for jewelry (clasps, earring butterfly, separators, settings)	X   Medium jewelry/Fashion jewelry
☐ Concept and prototype, planning/design, 3d modelling	□ Enamel jewelry
☐ Semi-finished jewelry/ frame, mounting	☐ Jewelry with pearl
☐ Customized products	
☐ Stone-settings/ manufacturing	
Other (please specify)	
OBJECTIVES OF THE VISIT:	

X 🗆 Knowledge of the market and trends of the sector
□ Renewing contracts or contacts with existing suppliers
☐ Preliminary meetings and contacts with existing suppliers
☐ Research for new products and suppliers
□ Others, please specify











# Company profile n.9

COMPANY NAME:	SO SOPHISTICATED	(COLOMBIA)	- BLOGGER
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**ADDRESS:** Av 19 n 133-47

**CITY:** Bogota

**COUNTRY:** Colombia

WEBSITE: www.so-sophisticated.com (please check the blog presentation: link)

**DATE OF ESTABLISHMENT: 2014** 

**NUMBER OF EMPLOYEES: -**

TURNOVER (2017): -

**GEOGRAPHIC AREAS COVERED: Colombia** 

**POSITION OF THE DELEGATE ATTENDING THE EVENT:** Blogger

LANGUAGES SPOKEN BY THE DELEGATE: English, French, Spanish

☐ Importer	□ Retailer
☐ Wholesaler	☐ Chain stores
☐ Manufacturer-	X □ Blogger
□ Distributor	□ Journalist
☐ Departmental Store	□ Other (please specify)











#### **PRODUCT PROFILE OF INTEREST:**

☐ Earrings	Silver □ 800 X□ 925
☐ Bracelets	□Cutlery
□ Necklaces	□ Trays
□ Rings	☐ Ornaments in silver
□ Brooches	Gold □ 9Kt □ 10Kt □ 14Kt □ 18Kt □22Kt □24Kt
□ Cuff links	X □Jewellery
□ Pendants	□ Coral and cammei
☐ Men's Jewellery	X 🗆 Precious stones
☐ Chains in gold, platinum, silver	☐ Partially worked jewellery
☐ Writing instruments and luxury accessories	X 🗆 Platinum jewellery
☐ Packaging for jewelry and watches	☐ Multi-coloured jewellery
☐ Components for jewelry (clasps, earring butterfly, separators, settings)	X   Medium jewelry/Fashion jewelry
☐ Concept and prototype, planning/design, 3d modelling	□ Enamel jewelry
☐ Semi-finished jewelry/ frame, mounting	X □ Jewelry with pearl
☐ Customized products	
☐ Stone-settings/ manufacturing	
□Other (please specify)	

#### **OBJECTIVES OF THE VISIT:**

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X 🗆 Knowledge of the market and trends of the sector
☐ Renewing contracts or contacts with existing suppliers
☐ Preliminary meetings and contacts with existing suppliers
☐ Research for new products and suppliers
X 🗆 Others, please specify:
Interviews, promotion of Italian companies





















### Company profile n.10

COMPANY NAME: PRESTIGE (HONG KONG) - JOURNALIST

ADDRESS: Unit 1401-04, 14F, Universal Trade Centre, 3 Arbuthnot Rd., Central

**CITY:** Hong Kong

**COUNTRY: Hong Kong** 

WEBSITE: www.prestigeonline.com, www.burda.asia

**DATE OF ESTABLISHMENT:** 2005 (launch of Prestige magazine)

**NUMBER OF EMPLOYEES: 33** 

TURNOVER (2017): -

**GEOGRAPHIC AREAS COVERED:** Hong Kong

POSITION OF THE DELEGATE ATTENDING THE EVENT: Managing editor

LANGUAGES SPOKEN BY THE DELEGATE: English

☐ Importer	□ Retailer
☐ Wholesaler	☐ Chain stores
☐ Manufacturer-	□ Blogger
□ Distributor	X 🗆 Journalist
□ Departmental Store	☐ Other (please specify)











#### **PRODUCT PROFILE OF INTEREST:**

☐ Earrings	Silver □ 800 □ 925
□ Bracelets	□ Cutlery
□ Necklaces	□ Trays
□ Rings	☐ Ornaments in silver
☐ Brooches	Gold □ 9Kt □ 10Kt □ 14Kt □ 18Kt □22Kt □24Kt
□ Cuff links	X □Jewellery
☐ Pendants	□ Coral and cammei
☐ Men's Jewellery	☐ Precious stones
☐ Chains in gold, platinum, silver	☐ Partially worked jewellery
☐ Writing instruments and luxury accessories	□Platinum jewellery
☐ Packaging for jewelry and watches	☐ Multi-coloured jewellery
☐ Components for jewelry (clasps, earring butterfly, separators, settings)	☐ Medium jewelry/Fashion jewelry
☐ Concept and prototype, planning/design, 3d modelling	□ Enamel jewelry
☐ Semi-finished jewelry/ frame, mounting	☐ Jewelry with pearl
☐ Customized products	
☐ Stone-settings/ manufacturing	
□Other (please specify)	

X 🗆 Knowledge of the market and trends of the sector
☐ Renewing contracts or contacts with existing suppliers
☐ Preliminary meetings and contacts with existing suppliers
X 🗆 Research for new products and suppliers
□ Others, please specify











### Company profile n.11

COMPANY NAME: JEWEL & CO (KOREA) - BUYER

ADDRESS: Seochgu Seochodong 1675-11

**CITY:** Seoul

**COUNTRY:** Korea

**WEBSITE:** -

DATE OF ESTABLISHMENT: 1988 (first shop opened in 1988)

**NUMBER OF EMPLOYEES: 17** 

TURNOVER (2017): USD 4.800.000

**GEOGRAPHIC AREAS COVERED:** Korea, China (shops)

POSITION OF THE DELEGATE ATTENDING THE EVENT: President

LANGUAGES SPOKEN BY THE DELEGATE: English

X □ Importer	X 🗆 Retailer
X 🗆 Wholesaler	☐ Chain stores
☐ Manufacturer-	□ Blogger
□ Distributor	□ Journalist
☐ Departmental Store	











#### **PRODUCT PROFILE OF INTEREST:**

AND INVESTMENT FUNDS 2014/2020

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X 🗆 Earrings	Silver □ 800 □ 925
X 🗆 Bracelets	☐ Cutlery
X 🗆 Necklaces	□ Trays
X □ Rings	☐ Ornaments in silver
☐ Brooches	Gold 🗆 9Kt 🗆 10Kt 🗆 14Kt 🗆 18Kt 🗀 22Kt 🗀 24Kt
□ Cuff links	X □Jewellery
□ Pendants	□ Coral and cammei
☐ Men's Jewellery	□ Precious stones
☐ Chains in gold, platinum, silver	□ Partially worked jewellery
☐ Writing instruments and luxury accessories	□Platinum jewellery
☐ Packaging for jewelry and watches	☐ Multi-coloured jewellery
☐ Components for jewelry (clasps, earring butterfly, separators, settings)	☐ Medium jewelry/Fashion jewelry
☐ Concept and prototype, planning/design, 3d modelling	□ Enamel jewelry
☐ Semi-finished jewelry/ frame, mounting	☐ Jewelry with pearl
☐ Customized products	
☐ Stone-settings/ manufacturing	
Other (please specify)	
	1 10 VES S

**Does your company already use Italian products?** YES. Several companies from Valenza.

☐ Knowledge of the market and trends of the sector
☐ Renewing contracts or contacts with existing suppliers
☐ Preliminary meetings and contacts with existing suppliers
X 🗆 Research for new products and suppliers
□ Others, please specify











### **Shops in Korea:**





### **Shops in China:**



















### Company profile n.12

COMPANY NAME: AL LIALI JEWELLERY (UAE) - BUYER

ADDRESS: dmcc Building 1, Levl 2, Office 1, Shk. Zayed Road, P.O. BOX 39282

CITY: Dubai

**COUNTRY: UAE** 

WEBSITE: www.lialijewellery.com

**DATE OF ESTABLISHMENT: 1999** 

**NUMBER OF EMPLOYEES: 150** 

TURNOVER (2017): USD 28 million

GEOGRAPHIC AREAS COVERED: UAE, Oman and Bahrain

POSITION OF THE DELEGATE ATTENDING THE EVENT: Head of marketing

LANGUAGES SPOKEN BY THE DELEGATE: English

□ Importer	X 🗆 Retailer
☐ Wholesaler	☐ Chain stores
□ Manufacturer-	□ Blogger
□ Distributor	☐ Journalist
□ Departmental Store	











PRODUCT PROFILE OF INTEREST :

AND INVESTMENT FUNDS 2014/2020

□ Earrings	Silver □ 800 □ 925
□ Bracelets	□ Cutlery
□ Necklaces	□ Trays
□ Rings	☐ Ornaments in silver
☐ Brooches	Gold □ 9Kt □ 10Kt □ <b>14Kt X □ 18Kt</b> □ 22Kt □ 24Kt
□ Cuff links	X DJewellery
□ Pendants	☐ Coral and cammei
□ Men's Jewellery	□ Precious stones
☐ Chains in gold, platinum, silver	☐ Partially worked jewellery
☐ Writing instruments and luxury accessories	□Platinum jewellery
☐ Packaging for jewelry and watches	☐ Multi-coloured jewellery
☐ Components for jewelry	☐ Medium jewelry/Fashion jewelry
(clasps, earring butterfly, separators, settings)	
☐ Concept and prototype, planning/design, 3d modelling	□ Enamel jewelry
☐ Semi-finished jewelry/ frame, mounting	☐ Jewelry with pearl
☐ Customized products	
☐ Stone-settings/ manufacturing	
□Other (please specify)	
Does your company already use Italian products? YES. Giloro, Mase gioielli  OBJECTIVES OF THE VISIT:  X T Knowledge of the market and trends of the sector.	
- A LIKHOWIEDDE OF THE MOTKET OND TRENDS	OF THE SECTOR





□ Renewing contracts or contacts with existing suppliers□ Preliminary meetings and contacts with existing suppliers

X □ Research for new products and suppliers □ Others, please specify.....







### Company profile n.13

COMPANY NAME: NOVEL FINE JEWELLERY (CHINA) - BUYER

ADDRESS: Rm. 2602, Building A, No. 2 Beijing YIN TAI Centre, Jianguomenwai Street, Chaoyang District,

**CITY: Beijing** 

**COUNTRY:** China

WEBSITE: www.novel-finejewelry.com

**DATE OF ESTABLISHMENT: 2014** 

**NUMBER OF EMPLOYEES: 11** 

TURNOVER (2017): RMB 13 million

**GEOGRAPHIC AREAS COVERED: China** 

POSITION OF THE DELEGATE ATTENDING THE EVENT: General Manager

LANGUAGES SPOKEN BY THE DELEGATE: English

X □ Importer	X 🗆 Retailer
X 🗆 Wholesaler	☐ Chain stores
□ Manufacturer-	□ Blogger
X □ Distributor	☐ Journalist
□ Departmental Store	











### **PRODUCT PROFILE OF INTEREST:**

X□ Earrings	Silver □ 800 X □ 925
X□ Bracelets	□ Cutlery
X□ Necklaces	□ Trays
X□ Rings	☐ Ornaments in silver
X□ Brooches	Gold □ 9Kt □ 10Kt X□ 14Kt X□ 18Kt □22Kt X□24Kt
X□ Cuff links	X □Jewellery
X□ Pendants	X □ Coral and cammei
X□ Men's Jewellery	X □ Precious stones
X□ Chains in gold, platinum, silver	□ Partially worked jewellery
☐ Writing instruments and luxury accessories	X 🗆 Platinum jewellery
☐ Packaging for jewelry and watches	X ☐ Multi-coloured jewellery
☐ Components for jewelry (clasps, earring butterfly, separators, settings)	X   Medium jewelry/Fashion jewelry
☐ Concept and prototype, planning/design, 3d modelling	X 🗆 Enamel jewelry
☐ Semi-finished jewelry/ frame, mounting	X □ Jewelry with pearl
X □ Customized products	
X 🗆 Stone-settings/ manufacturing	
Other (please specify)	

Does your company already use Italian products? YES. Marco Bicego, Garavelli, Marika, Riz...

X 🗆 Knowledge of the market and trends of the sector	
☐ Renewing contracts or contacts with existing suppliers	
☐ Preliminary meetings and contacts with existing suppliers	
X 🗆 Research for new products and suppliers	
□ Others, please specify	











### Company profile n.14

COMPANY NAME: TEZORO (ISRAEL) - BUYER

ADDRESS: 1 Gerusalem Bul.

**CITY:** Ramat Gan

**COUNTRY:** Israel

WEBSITE: www.tezoro.co.il

**DATE OF ESTABLISHMENT: 2001** 

**NUMBER OF EMPLOYEES:** 5

TURNOVER (2017): -

**GEOGRAPHIC AREAS COVERED: Israel** 

POSITION OF THE DELEGATE ATTENDING THE EVENT: Owner

LANGUAGES SPOKEN BY THE DELEGATE: English

#### COMPANY MAIN ACTIVITIES (please tick as applicable):

X □ Importer	X 🗆 Retailer
☐ Wholesaler	☐ Chain stores
X 🗆 Manufacturer	□ Blogger
□ Distributor	□ Journalist
X Departmental Store	X 🗆 E-Commerce Platform

The company is one of the main e-commerce platforms in Israel selling jewels, diamonds and precious stones. The company has not only the ecommerce platform but also few stores all around the country. While the online store is addressed to a young audience, the stores sell more precious jewels and address to more exclusive clients.











#### **PRODUCT PROFILE OF INTEREST:**

<del></del>	
☐ Earrings	Silver □ 800 X □ 925
□ Bracelets	□ Cutlery
☐ Necklaces	
☐ Rings	☐ Ornaments in silver
☐ Brooches	Gold □ 9Kt □ 10Kt X□ 14Kt X□ 18Kt □22Kt □24Kt
□ Cuff links	X □Jewellery
□ Pendants	□ Coral and cammei
☐ Men's Jewellery	☐ Precious stones
☐ Chains in gold, platinum, silver	☐ Partially worked jewellery
☐ Writing instruments and luxury accessories	□Platinum jewellery
☐ Packaging for jewelry and watches	☐ Multi-coloured jewellery
☐ Components for jewelry (clasps, earring butterfly, separators, settings)	☐ Medium jewelry/Fashion jewelry
☐ Concept and prototype, planning/design, 3d modelling	□ Enamel jewelry
☐ Semi-finished jewelry/	☐ Jewelry with pearl
frame, mounting	
☐ Customized products	
☐ Stone-settings/ manufacturing	
□Other (please specify)	

X   Knowledge of the market and trends of the sector
X 🗆 Renewing contracts or contacts with existing suppliers
☐ Preliminary meetings and contacts with existing suppliers
X 🗆 Research for new products and suppliers
□ Others, please specify











# Company profile n.15

COMPANY NAME: ALMAZ HOLDING (RUSSIA) - BUYER

ADDRESS: 7/2 Kosmonavtov str.

**CITY:** Moscow

**COUNTRY:** Russia

WEBSITE: http://ns1.almaz-holding.com/index2.html?language=english

**DATE OF ESTABLISHMENT: 1993** 

**NUMBER OF EMPLOYEES: 1400** 

TURNOVER (2017): USD 20.000.000

**GEOGRAPHIC AREAS COVERED: Russia** 

POSITION OF THE DELEGATE ATTENDING THE EVENT: General director

LANGUAGES SPOKEN BY THE DELEGATE: English

□ Importer	X 🗆 Retailer
☐ Wholesaler	☐ Chain stores
□ Manufacturer	□ Blogger
□ Distributor	□ Journalist
□ Departmental Store	☐ E-Commerce Platform











#### **PRODUCT PROFILE OF INTEREST:**

X □ Earrings	Silver □ 800 X □ 925
□ Bracelets	□ Cutlery
□ Necklaces	□ Trays
X □ Rings	☐ Ornaments in silver
☐ Brooches	Gold □ 9Kt □ 10Kt □ 14Kt □ 18Kt □22Kt □24Kt
□ Cuff links	X □Jewellery
X 🗆 Pendants	□ Coral and cammei
X ☐ Men's Jewellery	□ Precious stones
X □ Chains in gold, platinum, silver	☐ Partially worked jewellery
☐ Writing instruments and luxury accessories	X 🗆 Platinum jewellery
☐ Packaging for jewelry and watches	☐ Multi-coloured jewellery
☐ Components for jewelry (clasps, earring butterfly, separators, settings)	☐ Medium jewelry/Fashion jewelry
☐ Concept and prototype, planning/design, 3d modelling	X □ Enamel jewelry
☐ Semi-finished jewelry/ frame, mounting	X □ Jewelry with pearl
☐ Customized products	
☐ Stone-settings/ manufacturing	
□Other (please specify)	

X 🗆 Knowledge of the market and trends of the sector	
☐ Renewing contracts or contacts with existing suppliers	
☐ Preliminary meetings and contacts with existing suppliers	
☐ Research for new products and suppliers	
☐ Others, please specify	







